



**ANDERSEN**<sup>TM</sup>  
**WINDOWS & DOORS**

December 3, 2024

John Vondra  
ABC Supply Company, Inc.  
One ABC Parkway  
Beloit, WI 53511

**Subject: Andersen® Product Pricing**

Dear John Vondra,

On behalf of the entire Andersen organization, thank you for your commitment and dedication to our shared customers. The last few years have brought about significant changes to the building and remodeling markets, the window and door category, and our business. Your commitment over these transitional times has been instrumental in serving our customers. Thank you.

The post-pandemic surge in business, along with equipment and materials sourcing challenges are still present, and while economic factors are beginning to stabilize and return to normalcy, labor and inflationary pressures continue to strain our business and industry.

As a result, we are implementing a price increase via discount adjustment of all Andersen® products of 2.6% to 3.5%, depending on geography. Your Andersen Account Representative will meet with you in the next few weeks to provide specific details.

In addition to this discount change, base pricing will also:

- Increase 5% on all 200 Series windows, and
- Increase 2.5% on Andersen Liftslide thermally-controlled doors (ALS-C and AWLS-C)

This change will go into effect on **Monday, February 3, 2025**. New base prices and discounts will be available in the Andersen Intelligent Quote (iQ+) tool beginning Monday, January 6, 2025. The final day to purchase Andersen products at current base prices is Friday, January 31, 2025.

We recognize that the Andersen dealer network has been a hallmark of our shared success and appreciate all you do.

Please share this information internally to those within your business who need it.

Sincerely,

Kris Edwards

Vice President, Residential and Commercial Pro Division

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